

**DARTMOUTH SCHOOL MUSIC  
ASSOCIATION FINANCES**  
MARCHING BAND EDITION



Band Camp Barbecue  
Thursday, August 23, 2018

[finance@dsmahome.org](mailto:finance@dsmahome.org)



**WHAT DOES IT TAKE ...**  
... to get from here:



Band Camp in August

... to here?



National Champions in November



**STUDENTS:**


- Drum Majors
- Woodwinds
- Percussion
- Color Guard

**STAFF:**

- Teachers
- Instructors
- Consultants

**PARENTS & FRIENDS:**

- Prop Builders
- Costume Creators
- Chaperones
- Fundraisers



PEOPLE

**STUDENTS:**


130 students  
46,000 hours

**STAFF:**


15 adults  
5,000 hours

**PARENTS & FRIENDS:**

200 parents  
4,000 hours



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## WHAT CAN YOU DO? JOIN DSMA!

Dartmouth School Music Association

- Incorporated in 1973
- to support music in the Dartmouth Public Schools
- We are a 501(c)3 organization, so any contributions are tax-deductible.
- Annual membership dues are \$15 per household; due by October 31.
- Four Membership meetings per year: October, February, April, and June in the DHS Music Rooms, generally second Tuesdays



## DSMA MEMBERSHIP

## THE BUDGETS

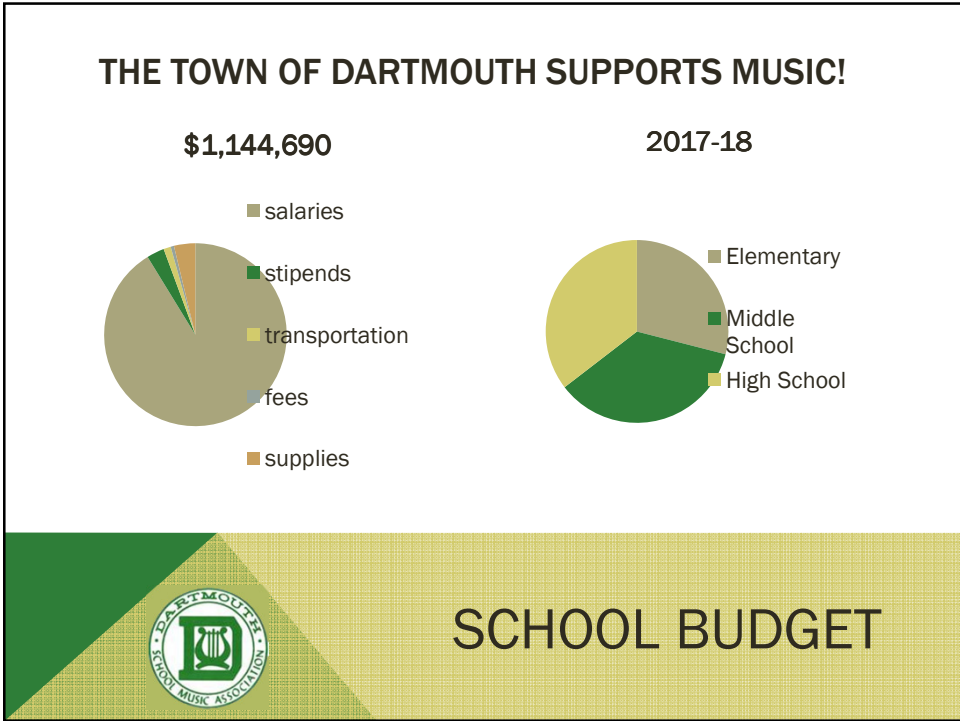
SCHOOL BUDGET ... REVOLVING FUND ... DSMA

School Budget

Revolving Fund

DSMA Budget






### MUSIC DEPARTMENT REVOLVING FUND

School Concert Admissions


- Holiday & Spring Concerts
- Elementary, Middle, High

Stadium Concessions

**\$12,000**



**Funds used  
for instruments,  
stipends,  
fees, etc.  
for all music groups  
and all grades**



## REVOLVING FUND


**TYPICAL ANNUAL BUDGET**

INCOME	
Contributions	15,000
Dues	2,000
Fundraising & Events	102,000
Student Fees	86,000
<b>TOTAL</b>	<b>185,000</b>

**EXPENSES PAID BY DSMA**

Color Guard	21,000
Marching Band	12,000
Indoor Percussion	40,000
Scholarships	7,000
Trip Expenses	76,000
Truck Expenses	23,000
General Program	4,000
Administration	2,000
<b>TOTAL</b>	<b>185,000</b>

Note: Marching Band stipends (\$35k) covered by School budget.




## DSMA BUDGET

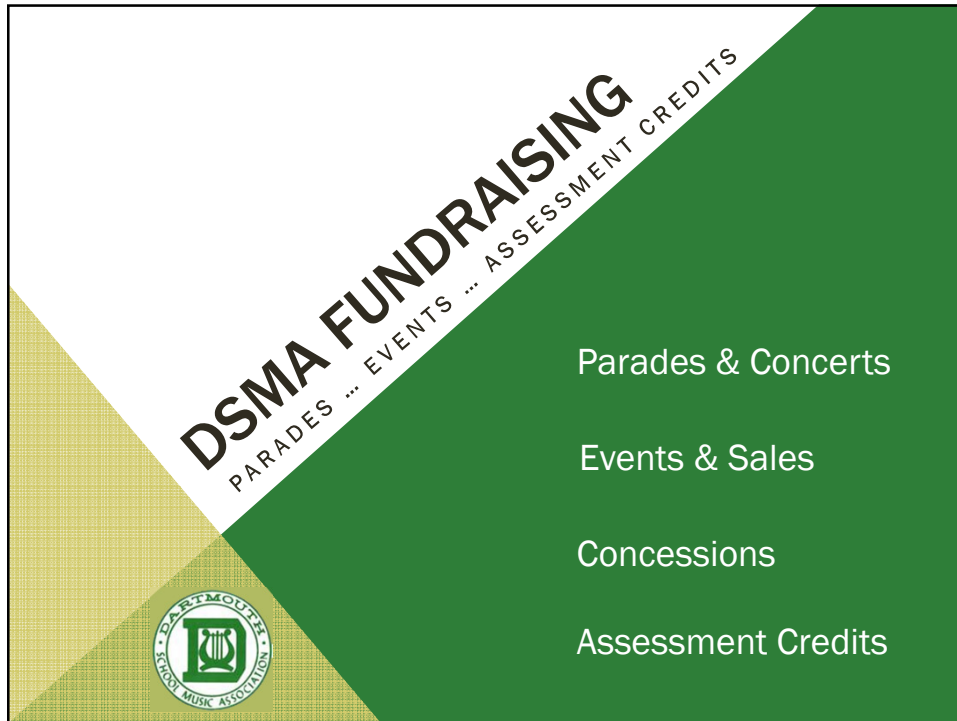
**WHAT SHOULD STUDENTS & PARENTS PLAN TO PAY?**

What?	How much?	To Whom?	When?
White T-Shirt	\$5	DSMA	August
White Shoes	\$37	Americanband.com	August
Garment Bag	\$20	DSMA	August
White socks, white thermals, white compression shorts			September
Student Activity fee	\$50	Town of Dartmouth	September
Ad in Home Show / Pop Book	\$10 +	DSMA	September 14
Show shirt	\$20	DSMA	September
Spectator entrance fees	varies	at the shows	varies
New England Spectator Tickets	~ \$20	DSMA	by October 25
MetLife Trip Student fee	~ \$100 - \$300	DSMA	by October 31
Nationals Spectator Tickets	~ \$35	DSMA	by November 8

Those who receive free or reduced-price lunch can receive discounts.




## STUDENT FEES




**DSMA FUNDRAISING**  
 PARADES ... EVENTS ... ASSESSMENT CREDITS

- Parades & Concerts
- Events & Sales
- Concessions
- Assessment Credits



Fundraisers & Events	2017-18
Donations	\$4,816
Corporate Sponsors	11,250
Gillette Concessions	33,665
Home Show - Fall	12,224
Home Show - Winter	10,871
NESBA Championship	6,415
Parades	4,996
Pops Concert	7,031
Night of Percussion	1,509
Fundraisers (10)	24,846
<b>TOTAL RAISED</b>	<b>\$117,623</b>

**THIS YEAR:**  
 Car Washes  
 Calendar Raffle  
 Pancake Breakfast  
 Spaghetti Dinner  
 Mattress Sale  
 Poinsettias & Wreaths  
 Dine Out Nights  
 Wicked Savory Cheesecakes



**DSMA FUNDRAISING**

### SOME FUNDRAISERS EARN ASSESSMENT CREDITS

Fundraiser	Amount	Total
Gillette	\$25	\$6,875
Corporate Gifts	25%	1,687
Ad Book	25%	1,414
Mattress Sale	\$25	775
Calendar Raffle	25%	750
Spaghetti Dinner	\$2	364
Car Wash	\$2	120
<b>TOTAL CREDITS</b>		<b>\$11,985</b>



## ASSESSMENT CREDITS

## MAKING PAYMENTS

ONLINE, CHECKS, CASH, DEBIT/CREDIT CARDS

Online at [www.dsmahome.org](http://www.dsmahome.org)

By check or cash in envelope to DSMA box in DHS Music Office

By check to DSMA PO Box

By credit/debit card if needed



## ALL FEES & FUNDRAISERS CAN BE PAID ONLINE

[www.dsmahome.org](http://www.dsmahome.org)

**Pay Student Fees**

- Create online profile
- Username = email address
- Fully PCI compliant & secure
- Set up payment for now or future
- See your past online payments

Dartmouth School Music Association  
PO Box 80019  
Dartmouth, MA 02748

**DSMA Statement**

8/23/2018

ADD: Keith  
49 Wilson Street  
Dartmouth, MA 02748

Date	Transaction	Amount	Balance
08/31/2017	Balance forward		0.00
08/30/2017	Keith, Abby DSMA FUND Assessment Credit - At Bank -- Assessment Credit 5/15/00	-15.00	-15.00
10/01/2017	Adv #1140 PHELPS TRS Adv Ltr 10/01/00	200.00	185.00
10/01/2017	Adv Ltr 10/01/00	-180.00	25.00
10/23/2017	Assessment Credit - Clifton 10/29 -- Assessment Credit 5/25/00	25.00	0.00
07/21/2018	DSMA FUND Assessment Credit - Spagnetti tickets -- Assessment Credit, 3 @ \$2.00 = 6.00	-6.00	-6.00
			Amount Due
			<b>-56.00</b>

This statement shows fees and payments, along with assessments credited. The deadline for all Adv Ltr payments is Wednesday, October 31 -- payment online via dsmahome.org is preferred. If you have any questions, please email: [finance@dsmahome.org](mailto:finance@dsmahome.org).



ONLINE -- DSMAHOME.ORG

## CASH OR CHECKS

### Checks



- In a sealed envelope
- Include student's name
- Indicate amount and purpose

### Cash



- In a sealed envelope
- Include student's name
- Indicate amount and purpose
- Do not send by mail!

To the DSMA LOCKED BOX in the DHS MUSIC OFFICE  
or by mail to PO BOX 80019, Dartmouth 02748



CHECK or CASH



## PAYMENT VIA CREDIT/DEBIT CARDS

### We can also accept Visa/MC

- DSMA incurs a 3% fee
- Not as efficiently entered into our bookkeeping systems
- Used mainly for selling to the general public for low cost items
- Email [finance@dsmahome.org](mailto:finance@dsmahome.org) for access link.



CREDIT or DEBIT CARDS

**FINANCE TEAM**  
COUNTERS, PEX CARDS, QUICKBOOKS

Event Counters

Pex Card Manager

QuickBooks

Next Treasurers



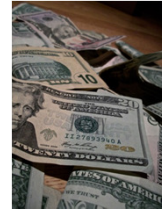
### WE'RE LOOKING FOR 5-7 PEOPLE:

#### To take on a manageable part:

- Collect money from your group
- Manage cash for an event
- Oversee the Pex expense cards
- Learn the QuickBooks bookkeeping

#### From all groups:

- Marching Band
- Color Guard
- Percussion
- Concert Band
- Orchestra
- Chorus
- Middle School



#### From all grades: DHS, DMS, Elementary



Must have Dartmouth Schools CORI on file.



## FINANCE TEAM

# DARTMOUTH SCHOOL MUSIC ASSOCIATION FINANCES

MARCHING BAND EDITION

79 days to Nationals!



Thank you!!

Questions?

Karen McArthur, Treasurer  
[finance@dsmahome.org](mailto:finance@dsmahome.org)

